



BRAZILIAN AERONAUTICAL COMMISSION
1701 22nd Street, NW, Washington D.C. 20008

REVERSE AUCTION Nº 240227/CABW/2024
MEETING MINUTES 01/240227/CABW/2024

At 8:30 a.m. (EST), on June 28th, 2024, the Brazilian Aeronautical Commission's (BACW) Bidding Commission held a meeting for the Reverse Auction nº 240227/CABW/2024, to be awarded based on the **LOWEST PRICE PER ITEM** for the contracting of unaccompanied baggage transportation on behalf of 10 (ten) military personnel, in accordance with the conditions, quantities and requirements established in the Public Notice and its annexes.

The Bidding Process has been published on the Brazilian Air Force's, BACW's and BACE's websites, and on the Brazilian Official Gazette (DOU). For instance, on BACW's website the publishing of this bidding process had been visualized around 235 (two hundred and thirty-five) times previously to the time of this meeting.

Furthermore, the companies ALLIED INTERNATIONAL N.A. (Allied), SO EXPRESS MOVING INTERNATIONAL INC. (SO) and MOBILITY UNBOUND (Mobility) have sent the envelopes by email, and representants in person to attend the Bidding. The Company INTER OCEANICA LOGISTICS & SOLUTION (Inter Oceanica) sent representant in person to attend the Bidding. The companies ASSUNCIÓN VANPACK (Assuncion) and CONFIANÇA LOGISTICS LLC (Confiança) sent the envelopes by email, but they did not send Representants to attend the Bidding.

Mr. Sergio Souza de Oliveira was accredited to represent SO, Robson Granero was accredited to represent Mobility Unbound, Matthew Hake Schafer was accredited to represent Inter Oceanica Logistics & Solutions and Mr Eduardo Domenech Gou was accredited to represent Allied International.

Mr. Robson asked the Contracting Officer about Allied's accreditation documents and informed him that Mr. Eduardo Domenech Gou could not be accredited, as he had presented a power of attorney from Mr. Marcelo Câmara Fonsi, who did not have the powers to represent Allied and the document was presented in Portuguese language in discordance with the Public Notice of The Reverse Auction .

The Auctioneer checked the documents previously sent by Allied and found that there was a power of attorney for Mr. Marcelo Câmara Fonsi issued by Mr. Bob Thomas. A search of the CABW Registration System revealed that Mr. Marcelo Fonsi is registered as the company's "contact" with CABW. It was also verified through a Google search that Mr. Robert Thomas holds the position of Vice President of Allied International N.A., INC.

Thus, based on the principle of presumption of good faith, the principle of competitiveness, efficiency and economy, the Auctioneer decided to accredit Mr. Eduardo Domenech Gou, in order to make the tender more competitive.

Mr. Robson asked that his disagreement with Mr. Eduardo Domenech Gou's accreditation be recorded in the minutes, as it was not in line with the public notice.

The representatives of the other companies did not want to sign the Allied documents presented for accreditation.

When the proposals were opened, it was found that Confiança's Item 1 was filled in with the wrong description of the section, which meant that its bid could not be used in the bidding phase.



The bidding phase was completed and the best qualified bids were from Allied, SO Express and Mobility Onbound, according to the Comparative Map in the file. The Contracting Officer has asked these companies to submit their adjusted bids by Monday, July 1st.

As a preliminary check of the qualification documents, a check was carried out on the CABW's System of companies barred from contracting and bidding with the CABW, verifying that the companies Allied, SO Express and Mobility Onbound are not barred.

As a result, the Contracting Officer asked all those present to initial the qualification documents of the aforementioned companies, suspended the session to analyze the documents and said that he would hold a future meeting to announce the outcome of the tender.

After all who signed this Meeting Minutes, the Contracting Officer finished the session

Having complied with all due legal and administrative procedures, the Contracting Officer closes this stage of the meeting, from which these minutes are derived, for signature by all meeting participants and subsequent incorporation into the Bidding Process ("PAG") No. 67102.240227/2024-02.

RONALD WILLIAM TURQUE DE ARAUJO Lt Col
Contracting Officer (Pregoeiro)

RENATO RODRIGUES DE BRITO 1S BSP
Bidding Commission Member (Equipe de Apoio)

JULIE MANUELLE MONTEIRO BRITO
Bidding Commission Member (Equipe de Apoio)

SERGIO SOUZA DE OLIVEIRA
Representant of SO EXPRESS

EDUARDO DOMENECH GOU
Representant of ALLIED INTERNATIONAL

MATTHEW HAKE SCHAFFER
Representant of INTER OCEANICA

ROBSON GRANERO
Representant of MOBILITY UNBOUND