



The BACW's Bidding Commission hereby presents question made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

1. **Origin PB Question** Under Basic Project Plan section 11, calls out maximum of 40% subcontract. Is buying materials from OEM or suppliers considered as subcontracting?

Answer: *The subcontracting of 40% refer to the quantity of items per project*

2. **Origin 3.2** The use of the fleet in the planning of this Basic Project Plan shall follow the table below, possibly entailing an oscillation of flight hours from year to year. **Question** It is presented a table with the operational fleet effort for 05 (five) years. What is the number of the C/P-95, T-27 and G-19 aircraft shall be supported per year during the whole period?

Answer: *The quantity presented in the spreadsheet are enough to fulfill the needs of the Aircrafts C/P-95, T-27 e G-19 for 5 years period.*

3. **Origin 3.2** The use of the fleet in the planning of this Basic Project Plan shall follow the table below, possibly entailing an oscillation of flight hours from year to year. **Question** It is presented a table with the operational fleet effort for 05 (five) years. Will Brazilian Air Force (BAF) pay a fee per month or per flight hour in order to have the consumable items presented in the Annex IV for each project available for a immediate delivery?

Answer: *No monthly fee or per flight hour payment shall be made. The payment to the CONTRACTED PARTY shall be performed in the amount presented by the CONTRACTED PARTY on its price proposal*

4. **Origin 5.2** MODULE 2 – Provision for the Supply of Consumable Items during an Emergency– AOG 5.2.1 The operating cycle for an AOG emergency shall be covered by this MODULE and payment shall be processed upon demand, per the following procedures:

e. PAYMENT shall **Question** It understands that CABW will only refund the costs of transportation. Once companys have administrative costs and to collet taxes, a handling fee shall be acceptable considering these costs?

Answer: *The price offered by the bidder shall consider all costs, direct and indirect associated with the performance of the CONTRACT. Therefore, no extra charge related to collections and handling shall be accepted*

5. **Origin 6.1.6** Timekeeping for every request (TAT) shall comply with the following formula:
$$TAT = (\text{Date/ Time of ITEM Delivery to the Contracting Party (PAMA GL/Operational Bases)} - (\text{Date/Time at which GOOD was requested by the CONTRACTING PARTY for transportation})$$
Question Note that TAT is counted considering the delivery of the GOODS to the CONTRACTOR, indicating PAMAGL and/or Operational Bases. However, in item 5.1.2.2 deliveries must occur either in CABW or in CABE.



It is requested to clarify why the calculation of counting time is done by means of the delivery date in PAMAGL/Operational Bases, if according to item 5.1.2.1.c, the CONTRACTOR is not responsible for the transportation between the FAB units.

Answer: The time considered for TAT refers to the delivery at BACW/BACE, considered Operational Bases as per item 6.1.6 of the IFB.

6. **Origin 6.4.2 of the IFB Question** In the state of Florida, companies commercializing aircrafts parts and equipment, are not required of having any “commercial license”... After all, it’s not a requirement in our business line. In this case, the FLORIDA’S DIVISION OF CORPORATIONS document attached, confirming my company is currently in ACTIVE STATUS since 1999, enough as credential for this BID?

Answer: As per Clause 6.4 of the IFB, Bidders must include the documents listed from 6.4.1 to 6.4.4 for Legal Qualification. In case the bidder cannot present one of the documents due the the specificities of the U.S. State in which is incorporated, the Bidder should include a letter on its qualification envelope explaining the reasons for not including the requested document on its qualification envelope.

7. **Origin IFB Question** Is it necessary to present our Documentation, Quality Certificates previously to obtain the accreditation to can present our proposal?

Answer: In order to participate in this solicitation as per item 5.1 and 5.2 of the Invitation For Bid (IFB), “5.1. Each bidder must submit 2 (two) envelopes, the 1st (first) of which must contain accreditation documents, and the 2nd (second) contain the price proposal.

5.2. The sets of documents pertaining to qualification and price proposals shall be delivered separately, in sealed envelopes, and will be initialed on the tab and identified by the bidder’s name.”

For the Accreditation Envelope, the bidder must include all the documents required as per item 6 of the IFB.

8. **Origin IFB Question** The documents to include in the envelopes, can it be copy original confirmations certify by a Notary?

Answer: As per item 6.2 of the IFB, “All documentation pertaining to ENVELOPE Nº 1 must be submitted in ENGLISH. All documents issued in any language other than ENGLISH shall present certified and notarized translations.” Furthermore, copy of the documents shall be accepted.

9. **Origin IFB Question** The documents to include in the envelopes, must it be original confirmation certificate by Brazilian Embassy in Spain?

Answer: As per item 6.2 of the IFB, “All documentation pertaining to ENVELOPE Nº 1 must be submitted in ENGLISH. All documents issued in any language other than ENGLISH shall present certified and notarized translations.” Furthermore, copy of the documents shall be accepted.

10. **Question** Does this project qualifies for any offset program/obligation in Brazil? Is there a possibility to obtain an exemption to offset obligations?

Answer: For the purposes of this Solicitation, OFFSET is not required



11. **Question 1)** Tipo de Licitação. Esta Licitação publicada pela CABW é para adquirir materiais de consumo a serem utilizados nas manutenções programadas e não programadas de suas aeronaves, trata-se de material de substituição, não de material reparável. O Edital prevê também troca (exchange) e reparo de material inservível. Materiais como lâmpadas, mangueiras, conectores, adaptadores, pneus, porcas, arruelas, escovas, rolamentos, cabos, hastes, discos de freio, suportes, pastilhas, parafusos, o-rings, juntas, filtros, kits de reparo, descarregadores estáticos, antenas de VHF, antenas de transponder, antenas de VOR, tubos, espaçadores, peças de carenagem da célula da aeronave, entre muitos outros, são materiais descartáveis, não sofrem reparo e não sofrem troca (exchange).

Answer: In this case, there is a misunderstanding by the company on the object of the solicitation. As per item 2.1 of the Invitation for Bid, the purpose of the Bidding Process is the procurement of consumable items, for use in the general overhaul, repair or exchange all cell components, equipment handling and transportation, in order to fulfill scheduled and unscheduled maintenance for the COMAER'S aircraft, both for the aircraft itself, as well as off-wing components of all repairable items in the aircraft, for AIPC, CMM, all aircraft systems and any other parts catalogue which mentions the aircrafts C-105 (C2), C/P-95, C-98, F-5, H-60, P-3, T-25, T-27, G-19, as per technical specifications and quantities presented in BASIC PROJECT PLAN Nº 010/DIRMAB/2018, Attachment I to Invitation for Bid. Nonetheless, the Invitation for Bid does not foresee the repair of consumables.

12. **Origin Basic Project, Annex I Question** As empresas serão escolhidas por projeto pelo menor preço global conforme parágrafo 18.2, ou conforme parágrafo 18.4 que fica entendido que várias empresas poderão ser escolhidas para o mesmo projeto. Solicito esclarecer esse ponto.

Answer: As per item 12.1. of the Invitation For Bid, "The services contemplated by this Bid shall be awarded to the Bidder who submits the LOWEST GLOBAL PRICE PER PROJECT." Based on that, only one bidder shall be awarded per project.

13. **Origin IFB Question** Se todas as empresas não cotarem todos os itens, serão todos desclassificados?.

Answer: As per item 12.1. of the Invitation For Bid, "The services contemplated by this Bid shall be awarded to the Bidder who submits the LOWEST GLOBAL PRICE PER PROJECT." Based on that, in order to achieve the Global Price the Bidders must present all unit prices.

14. **Question** Qualification/Accreditation – do you require a legal representative of the company to go to your premises with identification and power of attorney before the bid is due? Or can all Qualification documents be sent in envelope 1 before Feb 19?

Answer: As per item 5.1 and 5.2 of the Invitation For Bid, "5.1. Each bidder must submit 2 (two) envelopes, the 1st (first) of which must contain accreditation documents, and the 2nd (second) contain the price proposal.

5.2. The sets of documents pertaining to qualification and price proposals shall be delivered separately, in sealed envelopes, and will be initialed on the tab and identified by the bidder's name. " Therefore, the bidders are not required to have a Legal Representative at the open session.

15. **Question** Is the BAC office open on Feb 18 to receive bids and qualification documents?



Answer: Yes.

16. **Question** The company established in Brazil can participate in this solicitation?

Answer: As per item 3.1 of the Invitation For bid, all companies that fulfill the qualification requirements set forth on the Invitation For Bid can participate in this solicitation



Notwithstanding, In accordance with the Invitation For Bid 188733/CABW/2018 item 31.1, *Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*

Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to con@cabw.org. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to con@cabw.org

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>