



**DEFENSE MINISTRY
AERONAUTICAL COMMAND
BRAZILIAN AERONAUTICAL COMMISSION IN EUROPE**

MEETING MINUTES OF THE PRESENTIAL BIDDING SESSION

PROCESS No. ° 67103. 240171/2024-78

PRESENTIAL AUCTION No. 004/CABE/2024

Object: Contracting of unaccompanied baggage transportation on behalf of ten military officers, in accordance with the conditions, quantities and requirements established in this Bidding Process and its attachments.

1. On the 20th of August 2024 at 11:00 pm, at 16 Great James Street, London, WC 1N 3DP, the Auctioneer Vanessa Erler Martins Lehmann Lt Colonel together with the Support Team composed by Geraldo de Souza Conceição – Warrant Officer and Patricia Soares Lustosa – Senior Master Sergeant, designated by the Ordinance nº 09/ACI, of 09th of January 2023, and nº 38/ACI, of 03rd of April 2023, in order to carry out the procedures of the aforementioned Auction Session, in accordance with the Bidding Process and its respective annexes, published on DOU (Official Gazette of Brazil) nº 148, on the 02nd of August.

2. Initially, for accreditation purposes, the participating legal entities were identified, as well as their respective legal representatives, according to the established in item 3 of the Bidding Process.

3. The Auctioneer asked the accredited to present the declaration of full compliance with the qualification requirements (Annex III and V).

Legal Entity	Legal Representative	Identification
MOBILITY UNBOUND	DIEGO SANTORI (AUTHORIZED BY)	YB2842084 (PASSPORT ISSUED BY REPUBLIC OF ITALY)
SV IMPORT INC	SERGIO SOUZA DE OLIVEIRA (Company's President)	674015487 (PASSPORT ISSUED BY UNITED STATES OF AMERICA)

As per item 3.1 and 3.2 of the Bidding Process the Auctioneer decided to open the qualification envelope to confirm if Mr. Robson Granero is the legal representative of MOBILITY UNBOUND, which was confirmed by the License issued by the Federal Maritime Commission (Washington, D.C.). The qualification envelope of SV IMPORT INC was also opened to confirm Mr. Sergio Souza de Oliveira is the Company's President, which was confirmed by the Articles of Organization.

4. The following bidders submitted the documents prior to the public session:

4.1 GRUPO AMYGO

- 4.2 GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED
- 4.3 GERSON RELOCATION LIMITED
- 4.4 SV IMPORT INC
- 4.5 MOBILITY UNBOUND

5. After the accreditation phase, the envelopes of Grupo Amygo, Galleon International Shipping Company Limited, Gerson Relocation Limited, SV import Inc and Mobility Unbound LLC were opened and the price proposals were initialled by the auctioneer and support team.

5.1 Afterwards, the Auctioneer and the Support Team analysed the adequacy of the price proposal to the requirements of the Bidding Process. The following bidders were then qualified for the bidding phase:

ITEM 1: Marignane – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 15,944.04	QUALIFIED	2
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 18,082.00	QUALIFIED	3
SV IMPORT INC	US\$ 19,001.70	QUALIFIED	4
MOBILITY UNBOUND	US\$ 15,817.00	QUALIFIED	1

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

The company MOBILITY UNBOUND presented incorrect calculations for item "a" (Total - Maximum allowance volume x price per cbm). It was considered the right amount being US\$ 13,750.08 instead of US\$ 13,750.00. Therefore, the total amount for relocation is US\$ 15,817.08 instead of US\$ 15,817.00, as per item 8.5 of the Bidding Process.

ITEM 2: London – Campo Grande

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 14,243.02	QUALIFIED	3
GALLEON INTERNATIONAL	US\$ 11,916.80	QUALIFIED	1
GERSON RELOCATION LIMITED	US\$ 13,306.80	QUALIFIED	2
SV IMPORT INC	US\$ 14,380.98	QUALIFIED	5
MOBILITY UNBOUND	US\$ 14,331.80	QUALIFIED	4

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

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 - A signature that appears to be "JP"
 - The initials "DS"
 - The name "Laws"
 - A signature that appears to be "A"

ITEM 3: London – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,993.02	QUALIFIED	4
GALLEON INTERNATIONAL	US\$ 12,066.80	QUALIFIED	1
GERSON RELOCATION LIMITED	US\$ 13,706.80	QUALIFIED	2
SV IMPORT INC	US\$ 14,079.98	QUALIFIED	5
MOBILITY UNBOUND	US\$13,781.80	QUALIFIED	3

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

ITEM 4: London – Florianopolis

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,683.02	QUALIFIED	4
GALLEON INTERNATIONAL	US\$ 11,486.80	QUALIFIED	1
GERSON RELOCATION LIMITED	13,066.80	-	2
SV IMPORT INC	US\$ 13,800.98	QUALIFIED	5
MOBILITY UNBOUND	US\$ 13,481.80	QUALIFIED	3

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

ITEM 5: Linköping – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,480.80	QUALIFIED	1
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 17,755.00	QUALIFIED	3
SV IMPORT INC	US\$ 18,390.00	QUALIFIED	4
MOBILITY UNBOUND	US\$ 13,990.00	QUALIFIED	2

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

The company MOBILITY UNBOUND present the amount of US\$ 11,650.00 as fees (departure and destination). However it was considered the correct amount of US\$ 11,650.08 as Total - Maximum allowance volume x price per cbm.

Therefore, the amount for fees (departure and destination). was considered US\$ 0.00 (zero) and total amount for relocation is US\$ 13,990.08 instead of US\$ 13,990.00, as per item 8.5 of the Bidding Process.

ITEM 6: London – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,718.02	QUALIFIED	3
GALLEON INTERNATIONAL	US\$ 11,016.80	QUALIFIED	1
GERSON RELOCATION LIMITED	US\$ 11,906.80	QUALIFIED	2
SV IMPORT INC	US\$ 12,840.98	QUALIFIED	5
MOBILITY UNBOUND	US\$ 12,731.80	QUALIFIED	4

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

ITEM 7: Linköping – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,496.80	QUALIFIED	1
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 16,555.00	QUALIFIED	3
SV IMPORT INC	US\$ 17,622.00	QUALIFIED	4
MOBILITY UNBOUND	US\$ 13,590.00	QUALIFIED	2

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

ITEM 8: Beijing – São Paulo

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 17,615.18	QUALIFIED	2
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 21,172.20	QUALIFIED	3
SV IMPORT INC	US\$ 21,612.52	QUALIFIED	4
MOBILITY UNBOUND	US\$ 14,153.20	QUALIFIED	1

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

The company MOBILITY UNBOUND presented incorrect calculations for item "a" (Total - Maximum allowance volume x price per cbm). It was considered the right amount being US\$ 13,159.98 instead of US\$ 13,160.00. Therefore, the total amount for relocation is US\$ 14,153.18 instead of US\$ 14,153.20, as per item 8.5 of the Bidding Process.

ITEM 9: New Delhi – Rio de Janeiro

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 17,461.08	QUALIFIED	1
GALLEON INTERNATIONAL	US\$ 20,636.80	QUALIFIED	4
GERSON RELOCATION LIMITED	US\$ 20,124.00	QUALIFIED	3
SV IMPORT INC	US\$ 20,663.90	QUALIFIED	5
MOBILITY UNBOUND	US\$ 19,278.94	QUALIFIED	2

The company SV IMPORT INC presented incorrect calculations for item "c" (Total Insurance %). It was considered the right amount being US\$ 2,759.90 instead of US\$ 2,579.90. Therefore, the total amount for relocation is US\$ 20,843.90 instead of US\$ 20,663.90 as per item 8.5 of the Bidding Process.

Also the company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

The company GALLEON INTERNATIONAL presented incorrect calculations for item "a" (Total - Maximum allowance volume x price per cbm). It was considered the right amount being US\$ 3,696.00 instead of US\$ 3,969.00. Therefore, the total amount for relocation is US\$ 20,636.80, as per item 8.5 of the Bidding Process.

The company MOBILITY UNBOUND presented incorrect calculations for item "a" (Total - Maximum allowance volume x price per cbm). It was considered the right amount being US\$ 16,769.94 instead of US\$16,770.00. Therefore, the total amount for relocation is US\$ 19,278.94 instead of US\$ 19,279.00, as per item 8.5 of the Bidding Process.

ITEM 10: Toulouse – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 16,358.03	QUALIFIED	2
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 19,105.25	QUALIFIED	3
SV IMPORT INC	US\$19,749.27	QUALIFIED	4
MOBILITY UNBOUND	US\$ 16,350.25	QUALIFIED	1

The company SV IMPORT INC did not present any amount for fee (departure and destination) being considered as US\$ 0.00 (zero).

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The company MOBILITY UNBOUND presented incorrect calculations for item “a” (Total - Maximum allowance volume x price per cbm). It was considered the right amount being US\$ 14,799.98 instead of US\$ 14,800.00. Therefore, the total amount for relocation is US\$ 16,350.23 instead of US\$ 16,350.25, as per item 8.5 of the Bidding Process.

6. The bidding proceeded, inviting the present bidders to present verbal bids. The legal representatives of MOBILITY UNBOUND and SV IMPORT INC decided to offer verbal bids.

ITEM 1: Marignane – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 15,944.04	QUALIFIED	3
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 18,082.00	QUALIFIED	4
SV IMPORT INC	US\$ 14,000.00	QUALIFIED	1
MOBILITY UNBOUND	US\$ 14,200.00	QUALIFIED	2

ITEM 2: London – Campo Grande

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 14,243.02	QUALIFIED	3
GALLEON INTERNATIONAL	US\$ 11,916.80	QUALIFIED	1
GERSON RELOCATION LIMITED	US\$ 13,306.80	QUALIFIED	2
SV IMPORT INC	US\$ 14,380.98	QUALIFIED	5
MOBILITY UNBOUND	US\$ 14,331.80	QUALIFIED	4

ITEM 3: London – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,993.02	QUALIFIED	4
GALLEON INTERNATIONAL	US\$ 12,066.80	QUALIFIED	1
GERSON RELOCATION LIMITED	US\$ 13,706.80	QUALIFIED	2
SV IMPORT INC	US\$ 14,079.98	QUALIFIED	5
MOBILITY UNBOUND	US\$ 13,781.80	QUALIFIED	3

ITEM 4: London – Florianopolis

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,683.02	QUALIFIED	5

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GALLEON INTERNATIONAL	US\$ 11,486.80	QUALIFIED	2
GERSON RELOCATION LIMITED	US\$ 13,066.80	-	3
SV IMPORT INC	US\$ 11,300.00	QUALIFIED	1
MOBILITY UNBOUND	US\$ 13,481.80	QUALIFIED	4

ITEM 5: Linköping – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,480.80	QUALIFIED	3
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 17,755.00	QUALIFIED	4
SV IMPORT INC	US\$ 12,900.00	QUALIFIED	2
MOBILITY UNBOUND	US\$ 12,800.00	QUALIFIED	1

ITEM 6: London – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,718.02	QUALIFIED	4
GALLEON INTERNATIONAL	US\$ 11,016.80	QUALIFIED	2
GERSON RELOCATION LIMITED	US\$ 11,906.80	QUALIFIED	3
SV IMPORT INC	US\$ 11,000.00	QUALIFIED	1
MOBILITY UNBOUND	US\$ 12,731.80	QUALIFIED	5

ITEM 7: Linköping – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,496.80	QUALIFIED	3
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 16,555.00	QUALIFIED	4
SV IMPORT INC	US\$ 10,900.00	QUALIFIED	1
MOBILITY UNBOUND	US\$ 11,000.00	QUALIFIED	2

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ITEM 8: Beijing – São Paulo

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 17,615.18	QUALIFIED	2
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 21,172.20	QUALIFIED	3
SV IMPORT INC	US\$ 21,612.52	QUALIFIED	4
MOBILITY UNBOUND	US\$ 14,153.18	QUALIFIED	1

ITEM 9: New Delhi – Rio de Janeiro

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 17,461.08	QUALIFIED	2
GALLEON INTERNATIONAL	US\$ 20,636.80	QUALIFIED	5
GERSON RELOCATION LIMITED	US\$ 20,124.00	QUALIFIED	4
SV IMPORT INC	US\$ 17,400.00	QUALIFIED	1
MOBILITY UNBOUND	US\$ 19,278.94	QUALIFIED	3

ITEM 10: Toulouse – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 16,358.03	QUALIFIED	3
GALLEON INTERNATIONAL	Did not present price proposal	-	-
GERSON RELOCATION LIMITED	US\$ 19,105.25	QUALIFIED	4
SV IMPORT INC	US\$ 15,000.00	QUALIFIED	2
MOBILITY UNBOUND	US\$ 14,900.00	QUALIFIED	1

7. At 12:00 pm the session was suspended, restarting at 1:50pm.

8. The following company was disqualified after the analysis of the technical qualification documents, according to the subsequent reasons:

8.1 The company MOBILITY UNBOUND did not meet the requirements related to the economic-financial qualification. The Dun & Bradstreet Report issued for this company showed a Risk Indicator undetermined. Therefore, the Overall Business Risk was analysed, indicating a Moderate-High risk, which does not comply with the minimum requirements stated at item 9.4 from the Bidding Process and the company was therefore DISQUALIFIED.

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9. At 3:00 pm the session was suspended, restarting at 3:15 pm.

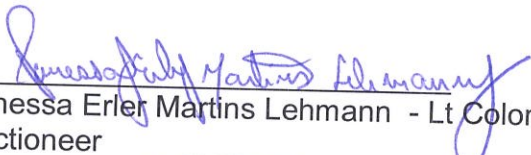
10. The companies SV IMPORT INC, GRUPO AMYGO and GALLEON INTERNATIONAL and were considered QUALIFIED by meeting the qualification requirements.

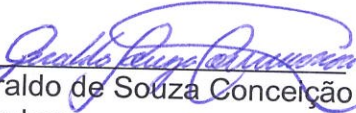
11. Finally, the following company were declared qualified, as they met the bidding requirements and presented the best proposals, ranking first in this Bidding Process, according to the table below:

<u>ITEM</u>	<u>FROM - TO</u>	<u>COMPANY</u>	<u>PRICE</u>
1	Marignane – Brasília	SV IMPORT INC	US\$ 14,000.00
2	London – Campo Grande	GALLEON INTERNATIONAL	US\$ 11,916.80
3	London – Brasília	GALLEON INTERNATIONAL	US\$ 12,066.80
4	London – Florianopolis	SV IMPORT INC	US\$ 11,300.00
5	Linköping – Brasília	SV IMPORT INC	US\$ 12,900.00
6	London – São José dos Campos	SV IMPORT INC	US\$ 11,000.00
7	Linköping – São José dos Campos	SV IMPORT INC	US\$ 10,900.00
8	Beijing – São Paulo	GRUPO AMYGO	US\$ 17,615.18
9	New Delhi – Rio de Janeiro	SV IMPORT INC	US\$ 17,400.00
10	Toulouse – Brasília	SV IMPORT INC	US\$ 15,000.00

12. The company MOBILITY UNBOUND manifested the intention to appeal, being notified that he needs to present the reasons for the appeal in three working days.

13. Without further consideration, the Session was closed at 3:55pm by the Auctioneer, and these minutes were written and after being read, understood and agreed with, have been signed by all present.


Vanessa Erler Martins Lehmann - Lt Colonel
Auctioneer


Geraldo de Souza Conceição - Warrant Officer
Member


Patrícia Soares Lustosa – Senior Master Sergeant
Member



Sergio Souza de Oliveira - Representative of SV Import Inc



Diego Santori - Representative of Mobility Unbound